



SMALL BUSINESS

Recommended books and websites for entrepreneurs

Books

Butow, Eric. *How to Succeed in Business Using LinkedIn: Making Connections and Capturing Opportunities on the Web's #1 Business Networking Site*. American Management Association, 2009. **025.0665 B987h**

Daily, Frederick W. *Tax Savvy for Small Business*. 12th edition. Nolo, 2008. **343.068 D133t**

DuBoff, Leonard. *The Law (in Plain English) for Small Business*. 2nd edition. Sphinx Pub., 2007. **346.0652 D815L**

Egelhoff, Tom. *How to Market, Advertise, and Promote Your Business or Service in Your Own Backyard*. John Wiley & Sons, 2008. **658.8 E29h**

Fishman, Stephen. *Deduct It!: Lower Your Small Business Taxes*. 5th edition. Nolo, 2008. **343.0523 F537d**

Hess, Edward. *So, You Want to Start a Business?: 8 Steps to Take before Making the Leap*. FT Press, 2009. **658.11 H586s**

Hess, Edward. *The Successful Family Business: A Proactive Plan for Managing the Family and the Business*. Praeger Publishers, 2006. **658.045 H586s**

Hicks, Tyler Gregory. *How to Raise All the Money You Need for Any Business: 101 Quick Ways to Acquire Money for Any Business Project in 30 Days or Less*. John Wiley & Sons, 2008. **658.1522 H631h**

Holmes, Ann M. *There's a Business in Every Woman: A 7-Step Guide to Discovering, Starting, and Building the Business of Your Dreams*. Ballantine Books, 2007. **658.11 H749t**

How to Start a Business in Pennsylvania. 2nd edition. Book and computer disc. Entrepreneur Press, 2007. **658.1109 H847h**

Jackson, Peggy M. *Sarbanes-Oxley for Small Businesses: Leveraging Compliance for Maximum Advantage*. John Wiley, 2006. **657.9042 J13s**

Kamoroff, Bernard. *Small Time Operator: How to Start Your Own Business, Keep Your Books, Pay Your Taxes and Stay out of Trouble!* 9th trade edition. Bell Springs Pub., 2006-2007. **658.022 K15s**

Levinson, Jay Conrad. *Jay and Jeannie Levinson's Startup Guide to Guerrilla Marketing*. Entrepreneur Press, 2008. **658.8 L665j**

Mancuso, Anthony. *Incorporate Your Business*. 5th edition. Book and computer disc. Nolo, 2009. **346.0662 M269i**

Nottonson, Ira. *Forming a Partnership : And Making It Work*. Book and computer disc. Entrepreneur Press, 2007. **346.0682 N923f**

Pinson, Linda. *Keeping the Books: Basic Recordkeeping and Accounting for the Successful Small Business*. 7th edition. Kaplan Pub., 2007. **657.2 P658k**

Plimpton, Laura. *Business Contracts : Turn Any Business Contract to Your Advantage (with CD ROM)*. Book and computer disc. Entrepreneur Press, 2007. **346.02 P728b**

Resnick, Lynda. *Rubies in the Orchard: How to Uncover the Hidden Gems in Your Business*. Doubleday, 2008. **658.8 R434r**

Sargent, Dennis. *Retire—and Start Your Own Business: [Five Steps to Success]*. Book and computer disc. Nolo, 2008. **658.11 S245c**

Schenck, Barbara Findlay. *Selling Your Business for Dummies*. Book and computer disc. Wiley Pub., 2009. **658.164 S324s**

Seals-Allers, Kimberly. *The Mocha Manual to Turning Your Passion into Profit: How to Find and Grow Your Side Hustle in Any Economy*. Amistad, 2009. **658.1141 S438m**

Sherman, Andrew. *Start Fast Start Right: 12 Strategies to Maximize Your Business from the Start*. Kaplan Pub., 2007. **658.022 S553s**

Solovic, Susan Wilson. *The Girls' Guide to Building a Million-Dollar Business*. AMACOM, 2008. **658.11 S689g**

Start Your Own Business: The Only Startup Book You'll Ever Need. 4th edition. Entrepreneur Press, 2007. **658.041 S796s**

Steingold, Fred. *The Complete Guide to Buying a Business*. 2nd edition. Book and computer disc. Nolo, 2007. **346.065 S822c**

Steingold, Fred. *The Employer's Legal Handbook*. 9th edition. Nolo, 2009. **344.01 S822e**

Sutton, Garrett. *Own Your Own Corporation: Why the Rich Own Their Own Companies and Everyone Else Works for Them*. Business Plus, 2008. **658.022 S967o**

Tyson, Eric. *Small Business for Dummies*. 3rd edition. Wiley Pub., 2008. **658.022 T994s**

Business Owner's Toolkit: Total Know-How for Small Business

<http://www.toolkit.com/index.aspx>

Access small business advice, guides, tools, and the latest news for entrepreneurs

Minority Business Development Agency (MBDA)

<http://www.mbda.gov/>

Useful information for minority businesses including financing, contracts, business development, and publications

My Own Business, Inc.

<http://www.myownbusiness.org/>

Free online course of fourteen sessions for entrepreneurs who are starting or expanding a business

National Association of Women Business Owners (NAWBO)

<http://www.nawbo.org/>

Resources for women entrepreneurs

NFIB - National Federation of Independent Business

<http://www.nfib.com/>

Find small business resources and issues, legal help, and an online magazine at this nonprofit organization's site

U.S. Chamber of Commerce Small Business Center

<http://www.uschamber.com/sb/default.htm>

Find a small business library, toolkits, and forms at this site